

RECRUITMENT

- 1. Where are we now?**
- 2. Where do we want to be?**
- 3. Who do we have now?**
- 4. Who (and what) do we need?**
- 5. How will we find them?**
- 6. How will we ask them?**
- 7. How do we match the right person to the right job?**
- 8. What follow-through is needed?**